



# Mortgage Loan Boot Camp

March 10<sup>th</sup> & 11<sup>th</sup>, 2020

Registration: 8:30 AM / Program: 9:00 AM – 4:00 PM

Location: Four Points Sheraton, 1125 Boston-Providence Turnpike, Norwood, MA

Back by popular demand, MaryKay Scully from Genworth Financial provides a comprehensive training program (conventional loans) for your origination staff. Attend this session and learn:

## Complete Overview of Mortgage Lending and Conventional Loans including:

- Understanding mortgage industry lingo
- Identify different types of mortgage lenders, investors & departments
- Understand and explain different loan types and programs
- Thoroughly and accurately complete a loan application
- Calculate mortgage payments, assets and income *with Qualified Mortgage and Ability-to-Repay Guidelines*
- Read and understand credit reports and credit scores
- Understanding the nuances of DU and LP
- Reviewing documentation for accuracy and acceptability
- Increase borrower satisfaction
- Enhanced awareness of compliance and fraud issues

## Who should attend?

- Originators • Processors
- Staff needing cross-training or a refresher course • New hires into mortgage lending!

**Cost: \$325 MMBA Members / \$475 Non-members**

## Registration Form: Mortgage Loan Boot Camp

I am a ☐ MMBA Member - \$325

☐ Non-Member - \$475

**Registration Fee includes daily continental breakfast, lunch, and course materials.**

Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Firm: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Amount of payment \$ \_\_\_\_\_ ☐ Enclosed or charge to ☐ MasterCard ☐ Visa or ☐ AMEX

Card holder name(Print \_\_\_\_\_)

Account No.: \_\_\_\_\_ Exp: \_\_\_\_\_

Cancellations must be written and received no later than 48 hours prior to the event to receive a refund.  
Please complete and return this form by Friday, March 8, 2020 to:

MMBA, 185 Devonshire Street, Suite 703, Boston, MA 02110 / Phone: (617) 570-9114

Email registration form to [jenn@massmba.com](mailto:jenn@massmba.com)