



Financial Institution's Guide to Commercial Appraisal



May 9, 2017
Andover Inn
4 Chapel Avenue, Andover MA 01810
Registration: 8:15 a.m.
Program 8:30 a.m. to 4:30 p.m.

This one-day seminar will provide practical training to personnel charged with administering commercial appraisal function or using commercial appraisals. Commercial real estate appraisal topics to be covered include terminology, regulatory requirements, property valuation techniques, best practices, and common errors. The course material will include a sample compliance review form and considerations in reviewing a commercial appraisal. Upon completion of the seminar, participants will be able to:

- Describe appraisal regulations for federally regulated financial institutions
- Explain institutional responsibilities in the administration of the appraisal function
- Identify the information required to order an appraisal
- Explain the appraisal process
- Describe the three approaches to value
- Identify components of a compliance review
- Recognize common appraisal errors

Instructor:
Gregory J. Accetta, MAI, MRA

Who should attend?
Commercial lenders, risk managers, underwriters, and credit officers
with responsibilities that include ordering, reviewing or understanding commercial real estate appraisals.

Cost: 295 Members /\$395 Non-Members (includes lunch)

Registration Form – Financial Institution's Guide to Commercial Appraisal

Name: _____ Title: _____
Firm: _____ Phone: _____
Address: _____
City: _____ State: _____ Zip: _____ E-Mail: _____
Amount of Payment \$ _____ ☐ Enclosed or charge to ☐ Visa ☐ MasterCard ☐ AMEX
Account No.: _____ Exp.: _____ CSC: _____
Card Billing Address: _____ City: _____ State: _____ Zip: _____
Cardholder Signature: _____ Print Cardholder Name: _____

CSC: MasterCard, Visa and Discover cards have a 3-digit code that is always the final group of numbers printed after the account number on the back signature panel of the card. American Express cards have a 4-digit code printed on the front side of the card above the number.

Cancellations must be written and received 48 hours prior to the event to receive a refund.
Pre-registered no-shows will be billed.

Please make checks payable to MMBA and mail to: MMBA, 185 Devonshire Street, Suite 703, Boston, MA 02110
Tel: (617) 570-9114 / Fax: (617) 570-9115 or register on-line at www.massmba.com