



Mortgage Loan Boot Camp

Genworth
Financial

Sponsored by Genworth Financial

March 13th & 14th, 2019

Registration: 8:30 AM / Program: 9:00 AM – 4:00 PM

Location: Four Points Sheraton, 1125 Boston-Providence Turnpike, Norwood, MA

Back by popular demand, MaryKay Scully from Genworth Financial provides a comprehensive training program (conventional loans) for your origination staff. Attend this session and learn:

Complete Overview of Mortgage Lending and Conventional Loans including:

- Understanding mortgage industry lingo
- Identify different types of mortgage lenders, investors & departments
- Understand and explain different loan types and programs
- Thoroughly and accurately complete a loan application
- Calculate mortgage payments, assets and income *with Qualified Mortgage and Ability-to-Repay Guidelines*
- Read and understand credit reports and credit scores
- Understanding the nuances of DU and LP
- Reviewing documentation for accuracy and acceptability
- Increase borrower satisfaction
- Enhanced awareness of compliance and fraud issues

Who should attend?

- Originators • Processors
 - Staff needing cross-training or a refresher course • New hires into mortgage lending!
- 3rd

Cost: \$325 MMBA Members / \$475 non-members

Registration Form: Mortgage Loan Boot Camp

I am a MMBA Member - \$325 Non-Member - \$475

Registration Fee includes daily continental breakfast, lunch, and course materials.

Name: _____ E-Mail: _____

Firm: _____ Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

Amount of payment \$ _____ Enclosed or charge to MasterCard Visa or AMEX

Account No.: _____ Exp: _____ Signature: _____

Cancellations must be written and received no later than 48 hours prior to the event to receive a refund.

Please complete and return this form by Friday, March 8, 2019 to:

MMBA, 185 Devonshire Street, Suite 703, Boston, MA 02110 / Phone: (617) 570-9114

Email registration form to jenn@massmba.com